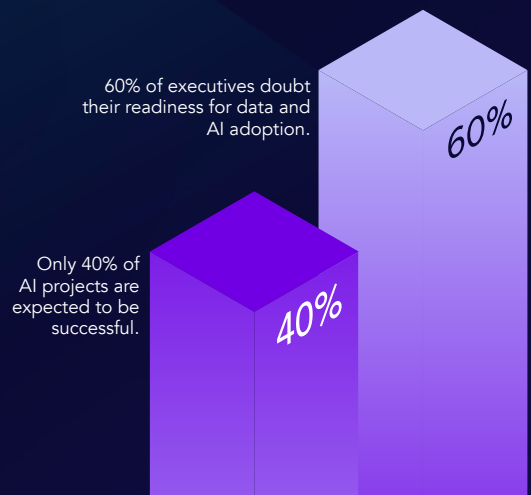# Turn Your Data into a Strategic Advantage

Readiness Matters

According to research with the BPI Network and Growth Officer Council, **60% of business leaders lack confidence in their data-AI readiness.** Meanwhile, Gartner predicts that **over 60% of AI projects will fail by 2026 without an AI-ready data foundation.**

The real difference between success and failure is not the AI itself, but the readiness of your data — and whether it takes **18 months to see results or just 8 weeks.**

60% of executives doubt their readiness for data and AI adoption.

60%

Only 40% of AI projects are expected to be successful.

40%

The Barriers to Success

Most organisations encounter three common challenges:

Data Silos

80% of organisational knowledge remains trapped in legacy systems, file shares, and disconnected repositories.

The Data Scale Dilemma

Attempting to process a large volume of data simultaneously drives costs, extends timelines, and increases stakeholder fatigue.

Insufficient Governance and Trust

GenAI is most productive when proper classification, governance, and compliance protocols are in place.

The EncompaaS Advantage

EncompaaS transforms raw data into **trusted, curated knowledge** with:

Business purpose classifications

Lifecycle stage, ownership, relevance, and compliance requirements.

Metadata enrichment

The difference between GenAI finding documents and the tool delivering insights.

Automated intelligence at scale

AI-powered classification (95%+ accuracy), semantic enrichment, compliance detection, and relationship mapping.

Governance frameworks

Visibility and control to ensure the agent delivers safe, responsible, and effective results.

Experience What's Possible

With business-purpose-enriched data, Microsoft Copilot can answer complex, high-value questions with confidence:

"Which contracts expire in Q1 with >$500K value?"

"Show all approved documents related to Project Phoenix."

"What compliance documents across APAC are flagged as risks?"

Accurate, contextual insights
Eliminate hallucinations with trusted data

Copilot-ready access
Governed data prepared across your entire estate, beyond Microsoft silos

Built-in compliance
Access controls, sensitivity classification, and PII protection

The 8-Week Path to ROI

Organisations that start with an AI-ready data foundation and improve iteratively can see **ROI within 8 weeks.**

Discover up to 200,000 items across in-scope repositories

AI-powered classification and enrichment

Live dashboards and interactive analytics capabilities deployed

Interactive insights delivery and demonstrations

Success criteria validation

Weekly stakeholder review and guidance sessions

Outcomes
Measurable ROI, accelerated AI deployment, and reduced compliance risk

The Result
Measurable ROI by week 8, with a clear path to enterprise scale.

About EncompaaS

EncompaaS is an enterprise AI data platform that helps the world's most regulated organisations govern, prepare, and enrich data for the AI era — confidently and compliantly.

Purpose-built for unstructured content, EncompaaS empowers enterprises, government agencies and organisations to reduce risk, improve data quality, and unlock value through proactive governance and AI readiness.

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