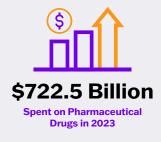
ENCOMPAAS

Solving Rebate Management Complexity



Perform weeks of tedious rebate contract work in seconds

Managing rebate contracts efficiently is no small feat. The good news is you can take advantage of AI technologies to revolutionize how you analyze and visualize contracted agreements – accelerating time to information, distribution and revenue potential.









Buried in Rebate Contracts? We'll handle the heavy lifting.

EncompaaS uses AI to inspect complex rebate contracts and extract important data with speed and accuracy, allowing you to visualize rebate contract data in seconds.

Key Challenges



Rebate Contract Managers

"Tracking my sales gaps and customer opportunities is highly manual."

Contract Managers

"Manually extracting rebate contract data across thousands of contracts is extremely tedious."

Chief Legal Officers

"Rebate contract data is scattered across multiple contracts and systems which delays my decision making."

How EncompaaS Delivers

- Access accurate, real-time sales data and rebate eligibility criteria.
- Proactively identify market gaps and new opportunities.
- Accurately monitor rebate sales targets, forecasts and contracts renewals to avoid leaving serious money on the table.
- Reduce manual effort and time spent extracting data from complex contracts.
- Quickly generate reports based on product sales, rebate eligibility, 340B utilization and more.
- Promptly and accurately address client inquiries and requests for adjustments.
- Access consolidated, up-to-date rebate contract data in a single platform.
- Quickly verify rebate formulary, medical benefit contract positions and more.
- Efficiently assess risks related to contractual terms.

Metadata Extraction Made Easy

EncompaaS uses a combination of Al technologies to extract key data from rebate contracts, which are all saved against the contracts in the EncompaaS platform.

We can complete complex calculations including rollups and correlations, so you always have the latest information.

Representative Sample Extraction Properties:

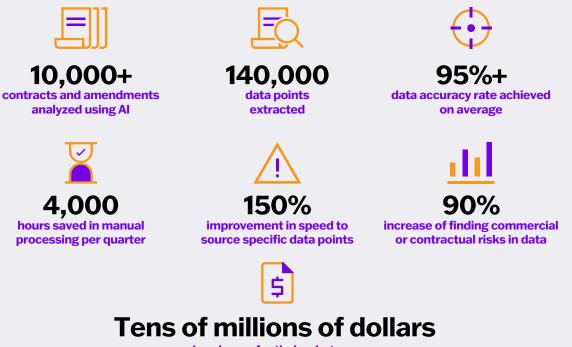
- 🗸 Agreement Types
- Effective and End Dates
- Termination Notices
- Eligibility Conditions
- Look Back Period
- ✓ 340B Utilization
- Product Name, Strength
- ✓ Rebate Percentage by Tier
- Dispute Window
- ✓ Best Price
- ✓ Net Floor Price

Extraction Types:

- 🖌 Point
- Section
- 🗸 Logic
- Correlations
- ✓ Roll-Ups

Real-World Customer Outcomes

EncompaaS has worked with leading organizations, including one of the world's largest pharmaceutical manufacturers, to automate the extraction of data from their rebate contracts,



saved each year for their rebate program



To learn how EncompaaS can make rebate management a dream in your pharmaceutical organization

contact info@encompaas.cloud or visit encompaas.cloud/rebate-management